

DeafBlind
ONTARIO FOUNDATION

ANNUAL REPORT

2020-2021

VALUE STATEMENTS

WE ARE PASSIONATE

We are driven to empower the people we support and to celebrate their uniqueness.

We demonstrate being passionate by:

- Embracing challenges and opportunities with energy and enthusiasm;
- Extending the reach of the people we support into the community, where they can achieve their goals, dreams and aspirations;
- Creating and providing unique opportunities to learn and grow; and
- Motivating and encouraging our co-workers, as well as the people we support, to challenge themselves every day.

WE ARE COLLABORATIVE

Engaging others makes us better. Each of us has something to learn and something to teach.

We demonstrate being collaborative by:

- Fostering partnerships with the people we support, their families, other community resources, government, funders and organizations with similar goals—locally, nationally and around the world;
- Committing to open communication and transparency when working with each other and our partners; and
- Supporting each other and seeking input from others for solutions that benefit all.

WE ARE LEADERS

We set the standard and promote excellence in our field.

We demonstrate being leaders by:

- Constantly evolving and striving for excellence in every thing we do;
- Mentoring, educating and encouraging ourselves and others;
- Generating and being receptive to new ideas;
- Advocating for people's rights, beliefs and dreams; and
- Holding ourselves accountable to the people we support, families, employees, funders and other stakeholders.

WE ARE RESILIENT

When faced with challenges, we adapt and grow—becoming stronger together.

We demonstrate being resilient by:

- Providing holistic services that are responsive to the ever-changing needs of individuals supported;
- Being proactive in identifying and addressing circumstances that may present challenges; and
- Learning from setbacks and being persistent and flexible in our efforts to find creative, workable solutions.

WE ARE LIMITLESS

We believe in endless possibilities.

We demonstrate being limitless by:

- Being courageous, open-minded and creative; and
- Empowering each other to go outside the box and achieve goals and dreams.

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MISSION & VISION

Mission: Inspiring investment in the future of individuals with deafblindness

Vision: Transforming lives, one gift at a time

STRATEGIC PRIORITIES

The Foundation's organizational imperatives reflect the strategic themes the Board will oversee and employees will pursue in order to fulfill its mission and achieve its vision. In addition to each strategic theme, the Board and employees identified some key outcomes relative to the following imperatives:

1. HOUSING INNOVATION

Investment in DeafBlind Ontario Services' housing model and structure that is local and community-based, with an open approach to innovation.

2. SUSTAINABILITY

To build on behalf of the people DeafBlind Ontario Services serves a secure foundation for the organization's future operations with the ability to innovate.

3. LIFESTYLE

Development and provision of equipment/assistive devices/ recreational programs for the individuals who are served by DeafBlind Ontario Services with a focus on:

- Ability to communicate more effectively
- Personal well-being as determined by enhancing their quality of life

4. ORGANIZATIONAL CAPACITY

The expansion of the human resources to fulfill the Foundation's mission, with a particular focus on the team of volunteers serving the organization and the network of stakeholders who support it.

DBOF BOARD CHAIR REPORT 2020-2021

DeafBlind Ontario Foundation has now been operational for a full year, having officially launched on March 31, 2020 as a new incorporated charitable entity.

Two additional Directors were welcomed to the board in June 2020, joining the four founding board members. Our work together over the past year continued to provide a solid foundation for governance for the Foundation.

DeafBlind Ontario Foundation raises, invests and directs funds to DeafBlind Ontario Services to enhance programs/services which support the individuals they serve.

One of the Foundation's priorities is the effective risk management and stewardship relative to the real estate holdings the Foundation oversees and manages on behalf of DeafBlind Ontario Services.

The Foundation's Board of Directors established two internally restricted funds to provide the Organization with financial stability and flexibility over the long term. The contingent restricted fund was established to support DeafBlind Ontario Services and the Foundation's day to day operations in the event of unforeseen and temporary shortfalls, such as legal liabilities. The strategic restricted fund was established to support one time, non-recurring expenses that will build long term capacity, such as investment in new and existing infrastructure.

Over the course of the past fiscal year, the Development Team pivoted to adjust for a changing fundraising landscape during the pandemic. Fundraising events went virtual and our donors responded to our calls for support. Private and family foundations also responded favourably with new funds specific to the COVID-19 needs and recovery.

Thanks to you, our supporters, donors, sponsors and families of people supported, the Foundation's vision of "transforming lives, one gift at a time" will continue to be carried out through the strategic priorities of the Foundation, including housing innovation, security, lifestyle and organizational capacity.

We hope that you and your families are staying safe.

Respectfully submitted,

Jim Dadson
President & Chair

FUNDRAISING REPORT

We are so grateful for our donors and the support we have received from the community over the past year. Despite a pandemic year, you answered our call for support.

Our donors are our partners. Through your investments, we are working together to build independence and confidence amongst the people we serve.

Our final net total raised in 2020-2021 was \$487,563 or 40% over goal!

DeafBlind Ontario Foundation helps to bridge the gap to provide funding for the priority needs of DeafBlind Ontario Services and the individuals it serves.

Your support made a difference in the following areas:

HIGHEST PRIORITY NEEDS

Gifts made towards our highest priority needs provided the most flexibility on where it was needed most. It also helped build a secure foundation for the organization's future operations with the ability to innovate.

ACCESSIBLE HOUSING

DeafBlind Ontario Services' supported living homes provide accessible, barrier-free, affordable housing, and access to supports 24/7. They are specially designed to support the unique needs of individuals with sensory loss, making a house into a home.

Increasing prices of housing and new construction impact our ability to build new or renovate homes to be fully accessible. Housing that makes a difference in the lives of the people we support, and encourages independent living for those with sensory loss and physical challenges.

ENRICHING EXPERIENCES

Assistive devices to enhance communication, equipment to increase accessibility, recreational programs to enhance quality of life and sensory excursions to explore new places all translate into meaningful life experiences.

A holistic approach to providing support services are customized to each individual's unique needs, method of communication, and goals to increase their independence and enrich their life. Your investments into these programs build a sense of confidence and give them the tools to accomplish ordinary and extraordinary things.

TRANSPORTATION

Many of the people we serve have additional physical disabilities and medical issues, resulting in transportation, mobility and accessibility challenges. Your gifts towards the purchase of a wheelchair accessible van provides opportunities to attend employment or volunteer opportunities, access health care services, and complete everyday errands.



COMMENTS FROM THE TREASURER

Treasurer: Martha Beaumont

It is my pleasure as Treasurer of DeafBlind Ontario Foundation to report on the financial results for the fiscal year ended March 31, 2021 to volunteers, funders, donors and employees.

The Foundation was incorporated on April 12, 2019 and commenced operations on April 1, 2020.

During the year DeafBlind Ontario Services transferred various assets and liabilities to DeafBlind Ontario Foundation including, three properties with their respective mortgages and investments that align with the Foundation's strategic priorities of housing innovation and sustainability respectively.

The development team had a very successful year raising over \$480,000 which exceeded our expectations.

On behalf of the Board, we are very grateful to all of our funding partners, donors, volunteers and employees whose continued support and commitment to our Organization has provided us with a solid financial position. This solid financial footing allows us to continue to provide housing and recreational programs, devices and equipment to individuals supported by DeafBlind Ontario Services.

SUMMARY FINANCIAL STATEMENTS

Statement of Financial Position
Year Ended March 31, 2021
\$

Assets

Cash and cash equivalents	491,664
Accounts receivable and prepaid expenses	6,152
Due from DeafBlind Ontario Services	405,711
Investments	668,153
Capital assets	2,032,325
Total Assets	3,604,005

Liabilities

Accounts payable and accrued liabilities	139,905
Mortgage loans	785,047
Deferred revenue	598,308
Unamortized restricted capital contributions	938,095
Total liabilities	2,461,355

Net assets	1,142,650
Total liabilities and net assets	3,604,005

Statement of Revenue and Expenses
Year Ended March 31, 2021
\$

Revenue

Fundraising and donations	279,136
Contributions from DeafBlind Ontario Services	628,497
Amortization of restricted capital contributions	49,373
Other	196,216
	1,153,222

Expenses

Operating	174,679
Amortization of capital assets	90,382
Fundraising activities	32,924
Interest	27,587
	325,572

Excess of revenue over expenses	827,650
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The above was summarized from the draft audited financial statements for the year ended March 31, 2021. The complete audited financial statements are available on our website at www.deafblindontario.com.

DONORS

DeafBlind Ontario Foundation is fortunate to enjoy a number of valuable partnerships in the community. We gratefully acknowledge the generous support given to us by:

FOUNDATIONS

The Audette Foundation
Ben & Hilda Katz Charitable Foundation
Canada Gives
The Catherine & Maxwell Meighen Foundation
The Charles Norcliffe Baker and Thelma Scott Baker Foundation
The Crabtree Foundation
Congregation of the Sisters of St. Joseph
LCF COVID-19 Response Fund at London Community Foundation
Ottawa Community Foundation
The Oakes Foundation
The Oakville Foundation for Intellectually Handicapped People
Robert Campeau Family Foundation
The Sifton Family Foundation
The Victor & Rhoda Shields Charitable Foundation
Whitearn Foundation

CORPORATIONS

1310 News
Accessibil-iT
Andrew Van Pelt Electric Ltd.
Anjac Construction
Ayr Animal Hospital
Ayr Farmers Mutual
BLG Foundation
BlueSky Communications Inc.
BMO Bank of Montreal
BNI Business Elite
BNI Ontario Central North
Bradford Family Dentistry
Bruce Elevator Service Ltd.
Canadian Red Cross
Canadian Tire

Chesterville Record
Claro Cabinet Manufacturing Inc.
Corporation of the United Counties of Prescott & Russell
The Cowan Foundation
Deutschmann Law
Electrical Elite Inc.
Faculty of Medicine, University of Toronto
Fransky Mechanical
Fresh Medical Consulting
Hammond Power Solutions
Home Hardware Russell
H.S.P. Consultants
ImmersX Inc.
KPMG Foundation
Kubik
Jeff Smith Plumbing-Heating Ltd.
MacEwen Petroleum Inc.
MacNeil & Dodd Pharmacy
Magna International
Millar's Construction and Restoration
Morrison CPA Professional Corporation
Natural Sunshine – Healing Solutions
Needham Promotions Inc.
Ontario Power Generation
Open Plan Architects
OSSTF
Ottawa Matters
Ottawa Valley Metal Inc.
PayPal Giving Fund Canada
PEAK Investment Services Inc.
Peterborough Humane Society
Priority Mechanical Services Ltd.
Provix Inc Covidcamera.com
Resident Care Pharmacy
Rothmans, Benson & Hedges Inc.

Santos Hair Studio
Snyder Construction
SOS Georgina
South Simcoe Police Association
Town of Georgina
Western University
Xpertek Construction Ltd.

SERVICE CLUBS

100 Women Who Care South Simcoe
Knights of Columbus St. Joseph's Council No. 6361
Charitable Welfare Trust
Lions Club of Coniston
Lions Homes for Deaf People
New Hamburg Lioness Club
Russell Lions Club
Quota International of Peterborough

INDIVIDUALS

\$50,000+

Watson, John & Josie

INDIVIDUALS

\$1,000 – \$4,999

Barber, Bryant & Jean
Dixon, David
Ford, Julia
Gagnon, Lise
Gaylord, Steven
Hooton, Doug & Barb
Kosiw, Jim
Makura, Elizabeth
Molnar, Ken & Susan
Morris Dadson, Jim & Anne
Simpson, Lorraine
Spruyt, Roxanna
Watkinson, Brian & Rebecca
Webster, Bruce & June
Willsie, Mark & Susan

INDIVIDUALS

\$500 - \$999

Beaumont, Martha
Brogan, Steve & Natalie
Brown, Angela
Brouillet, Terry & Danielle
Brus Hartley, Margaret
Bylykbashi, Kim
Coll, Laraine
Coughlan, Juliette
Coutu, Raymond & Nicole
Crawford, Rob
Crombie, Audrey
Dash Addi, Osnat
Despres, Helene
Elling, Gwen
Emery, John & Dinah
Flinn, Tim & Kim
Keyes, Karen
Lean, Dr Marvin & Marilyn
Madho, Karen
Manahan, Susan
Mazza, Martin
Moore, Jennifer
Paget, Greg
Patterson, Kelly
Papineau, Rachel
Peters, Jasmine
Pettapiece, David
Piggott, Annette
Philion, Leni
Quinn, Josie
Quinton, Marlene
Schmaltz, Michael
Vanbodegom, Samantha
Veldhuis, Tracey
Wookey, Sue

INDIVIDUALS

\$250 – \$499

Allford, Shannon
Beaulieu, Tim
Becker, Ewald & Karen
Benton, Jean & sue
Bierhals, Andrea
Cain, Sharen
Davies, Jeannine
Day, Doug & Phyllis
Dinner, John & Maureen
Dos Santos, Catarina

Downer, Doug
Eldridge, Ashleigh
Fairley, Beth
Fatijewski, Fiona
Fransky, Dennis & Janet
Fraser, Lesley
Gabay, David & Diane
Gaudet, Suzanne
Greig, Helen
Halman, John & Jackie
Harris, Melinda
Jones, Kimberly
Jones, William
Knox, Doug & Eileen
Large, Deirdre
Lau, Stephanie Anjelica
Laurin, Julie
Mahoney, Sean
Marren, Marla
Marren, Sam
Mesko, Amanda
Middleton, Nadine
Nevett, Sarah
Patton-Markser, Terry
Parsons, Laura
Plank, Doug & Susan
Porteous, Judy
Sweetman, Conor
Taylor, Wade
Vardy, Michele
Wall, Candace
Weber, Mark & Brenda
Willoughby, Jocelyn
Youn, Chun Goon
Young, Alyssa
Young, Tina

**Transforming
lives, one gift
at a time**

Thank you

FRIENDS WITH VISION (MONTHLY GIVING PROGRAM)

Beaumont, Martha
Beaulieu, Tim
Becker, Ewald & Karen
Benton, Jean & Sue
Downer, Doug
Elfar, Mohamed
Elling, Gwen
Fairley, Beth
Fatijewski, Fiona
Flinn, Tim & Kim
Ford, Julia
Fransky, Dennis & Janet
Gagnon, Lise
Gaudet, Suzanne
Gaylord, Steven
Halman, John & Jackie
Hooton, Doug & Barb
Kelliher, Charles & Dietrich,
Michelle
Kosiw, Jim
Moore, Jennifer
Morris Dadson, Jim & Anne
Porteous, Judy
Scopazzi, Peter
Webster, Bruce & June
Willsie, Mark & Susan
Youn, Chun Goon

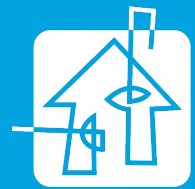
BOARD OF DIRECTORS 2020-21

CHAIR:

Jim Dadson

DIRECTORS:

Doug Downer
Martha Beaumont
Gwen Elling
Jennifer Moore
Martin Mazza



DeafBlind
ONTARIO FOUNDATION

Transforming lives, **one gift at a time**

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